

DISTRICT:
EVALUATION OF (Internet, WAN, or both):

School City of Hobart

Lit WAN

| | Comcast | MNW/Surfnet | WANRack |
|--|--------------|--------------|----------------|
| Lower Tier Monthly Total Eligible Cost: | \$6,208.00 | \$4,200.00 | \$2,400.00 |
| Lower Tier Bandwidth (Mbps): | 10000 | 10000 | 10000 |
| Upper Tier Monthly Total Eligible Cost: | \$6,208.00 | \$4,200.00 | \$2,400.00 |
| Upper Tier Bandwidth (Mbps): | 10000 | 10000 | 10000 |
| One-time Eligible Installation and/or Construction Cost: | \$0.00 | \$0.00 | \$1,106,853.00 |
| Equipment Cost for Dark Proposals: | \$0.00 | \$0.00 | \$0.00 |
| Term (months): | 60 | 60 | 60 |
| Cost per Mbps: | \$ 0.62 | \$ 0.42 | \$ 2.08 |
| 5YR Total Cost at 10 Gbps: | \$372,480.00 | \$252,000.00 | \$1,250,853.00 |

| | Pts Poss | Comcast | MNW/Surfnet | WANRack |
|---|------------|-----------|-------------|-----------|
| Price of the ELIGIBLE services <i>(considers pricing for eligible services only)</i> | 40 | 27 | 40 | 8 |
| Technical merit of proposal <i>(may include but is not limited to: evaluation of appropriateness of technical description, head-end delivery and bandwidth not over-subscribed, SLA terms, physical plant, additional technical features.)</i> | 25 | 5 | 22 | 25 |
| References/experience/expertise/reputation /prior experience with the district <i>(may also include but is not limited to: evaluation of plan to deliver service by July 1.)</i> | 20 | 15 | 20 | 10 |
| Other Cost Considerations <i>(may include but is not limited to: preference for monthly costs vs. up-front costs, consideration of any ineligible costs that will be incurred as a result of accepting a proposal, any eligible fees and surcharges not disclosed as required by the RFP)</i> | 10 | 7 | 10 | 1 |
| Response format <i>(may include but is not limited to: completeness, readability, understandability of response.)</i> | 5 | 5 | 5 | 1 |
| Total Points Awarded | 100 | 59 | 97 | 45 |

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|----------|--|---|--|
| | <p>Taxes and Fees not disclosed; could be 30% or more, based on FCC contribution factor</p> <p>Design is oversubscribed at the head-end (only 10 Gbps of 70 necessary at the head-end)</p> <p>Custom install fees may be incurred based on the results of post-award site surveys.</p> <p>Router cost (not necessary) not included in the above.</p> | <p>Expect an additional 2.8% taxes and fees as noted in proposal.</p> | <p>Taxes and Fees not disclosed; could be 30% or more, based on FCC contribution factor</p> <p>Bid language regarding status of and cost-allocation of unlit fibers concerning.</p> <p>In addition to expected ineligible costs, other cost considerations include securing pricing and approval for a transition WAN service to cover a potentially delayed start date.</p> |