

**SCHOOL CITY OF HOBART**  
**Department of Food Services**  
200 South Hobart Road  
Hobart, IN 46342  
219-947-2413

Nancy Smith  
Director of Food Services

Patrick Ryba  
Administrative Assistant

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TO: Dr. Peggy Buffington  
FROM: Nancy Smith  
RE: Milk and Dairy bid 2024-2025  
DATE: June 13, 2024

Please find included with this memo, documentation for the 2024-2025 milk and dairy bid compiled for us by the Northern Indiana Educational Service Center. The documentation shows that the contract terms and conditions DFA, Schenkel's will offer School City of Hobart-Food Services an excellent choice for our dairy needs.

I am recommending that the superintendent and the school board accept the bid submitted by DFA, Schenkel's for the 2024-2025 school year.



TO: Participating Educational Service Centers, Member SFA, and Participating Dairy Vendors

FROM: Sara Williams, Assistant Director of Food Procurement

DATE: June 5, 2024

RE: Dairy Proposal Awards

The proposals for milk and dairy products were due on April 25, 2024. The Wabash Valley Education Center, the Northwest Educational Service Center, the East Central Education Center, Region 8 ESC, and NIESC combined our dairy volume into one RFP. The consortium of member food service directors and ESC Team Leaders met on May 15, 2024 in Plymouth, May 16, 2024 via Zoom, and May 21, 2024 via Zoom to review pricing, proposal details, and to evaluate and score their vendor submissions.

Proposals were received from Dairy Farmers of America, DBA Schenkel’s Dairy, Pleasant View Dairy, and Prairie Farms Dairy. Vendors were asked to supply a “firm” price and an “escalator/de-escalator” price with school owned coolers and vendor owned coolers. **The dairy contract will run from July 1, 2024-June 30, 2025.**

None of the participating vendors requested a fuel surcharge, offered a quick pay discount, or required a minimum order for delivery.

- The following ESC Members awarded to **DFA, Schenkel’s** as their milk and dairy distributor under the “Firm” pricing structure:

<u><b>NIESC</b></u> Culver Fairfield Mishawaka Catholic School Wawasee	<u><b>NWIESC</b></u> School City of Hobart School City of Whiting	<u><b>Wabash Valley EC</b></u> Kankakee Valley Logansport North White Pioneer Regional	<u><b>Region 8</b></u> Eastbrook Madison-Grant Marion North Adams St. Jude School Whitko
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- The following ESC Members awarded to **DFA, Schenkel’s** as their milk and dairy distributor under the “Escalator/De-Escalator” pricing structure:

<u><b>NIESC</b></u> Michigan City Plymouth Rochester
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- The following ESC Members awarded to **Prairie Farms** as their milk and dairy distributor under the “**Firm**” pricing structure: \*Pending NIESC Board Approval

<b><u>NIESC</u></b>	<b><u>NWIESC</u></b>	<b><u>Wabash Valley EC</u></b>	<b><u>Region 8</u></b>	<b><u>East Central EC</u></b>
Bremen Caston Concord East Porter Eastern Pulaski John Glenn Knox Lakeland LaPorte Middlebury MSD of New Durham New Prairie United North Judson-San Pierre Oregon-Davis Prairie Heights St. Joseph High School* SC of Mishawaka South Central St. Pius Catholic School Tippecanoe Valley Triton Tri-Township Cons. Union-North United Wa-Nee West Central Westview	Duneland Griffith Hammond Academy Hanover Lake Station MSD of Boone Twp Portage Twp Porter Twp River Forest Union Twp	Attica Benton Covington Frontier Lewis Cass MSD of Warren Rossville Cons. Sheridan South Newton St. James Lutheran Western	Bluffon-Harrison St. Charles Borromeo South Adams Southern Wells	Daleville Eastern Hancock Greensburg Liberty-Perry Northern Rush County Rush County St. Gabriel School Union County College Union School Corp

- The following ESC Members awarded to **Prairie Farms** as their milk and dairy distributor under the “**Escalator/De-Escalator**” pricing structure:

<b><u>NIESC</u></b>	<b><u>Wabash Valley EC</u></b>	<b><u>Region 8</u></b>	<b><u>East Central EC</u></b>
Argos Baugo St. John Lutheran (LaPorte)	Clinton Central Eastern Howard North Montgomery	Bishop Dwenger Oak-Hill United St. John Lutheran (Kendallville)	Edinburgh Randolph Southern

- The following ESC Members awarded to **Pleasant View Dairy** as their milk and dairy distributor under the “**Firm**” pricing structure:

<b><u>NWIESC</u></b>	<b><u>Wabash Valley EC</u></b>
School Town of Highland	North Newton

Vendors will need to contact the schools to make final arrangements and to establish delivery start dates. Please email me at [swilliams@niesc.k12.in.us](mailto:swilliams@niesc.k12.in.us) with any questions or concerns. Thank you for participating in this proposal!

